

Program

Delegation to the Arab Republic of Egypt

in cooperation with



many

13 – 17 September 2015

Sunday, 13 September 2015

Arrival in Cairo (CAI)

(proposed) delegation hotel: Sofitel Cairo El Gezirah

(3 El Thawra Council St. Zamalek, Cairo)

Meeting point 14th September 2015, 8 a.m., Lobby Sofitel

Monday, 14 September 2015

08:00 am

Meeting Point: Lobby Sofitel Cairo El Gezirah

08:30 am

Briefing with the

Embassy of the Federal Republic of Germany in Cairo

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09:30 am

(Sofitel Cairo El Gezirah, 3 El Thawra Council St. Zamalek, Cairo)

German-Egyptian Business Day

under the auspices of

H.E. Mounir Fakhry Abdel Nour

Minister of Industry & Trade and SMEs

(Sofitel Cairo El Gezirah, 3 El Thawra Council St. Zamalek, Cairo)

10:00 am

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11:00 am

**Moderation: Dr. Alaa Ezz, Secretary General, Federation of
Egyptian Chambers of Commerce (FEDCOC)**

I. Opening

H.E. Ahmed Al Wakeel

**Chairman, Federation of Egyptian Chambers of
Commerce (FEDCOC)**

H.E. Dr. Peter Ramsauer

**Minister ret. and President, Ghorfa Arab-German Chamber
of Commerce and Industry**

Dr. Eng. Nader Riad

Chairman, Egyptian-German Business Council

H.E. Mohamed Zaki El Sewedy

Chairman, Federation of Egyptian Industries (FEI)

H.E Julius Georg Luy

Ambassador of the Federal Republic of Germany

H.E. Dr. Khaled Hanafy

Minister of Supply and Internal Trade

H.E. Mounir Fakhry Abdel Nour

Minister of Industry & Trade and SMEs

<p>11:00 am – 04:00 pm</p> <p>Lunch: 01:00 pm – 02:00 pm</p>	<p><u>II. Podium</u></p> <ul style="list-style-type: none"> • Ministry of Housing, Utilities & Urban Communities + New Urban Communities Authority (NUCA) + Holding Company for Portable Water & Wastewater • Ministry of Electricity and Energy + New and Renewable Energy Authority (NREA) + Egyptian Electricity Holding Company (EEHC) + Egyptian Electricity Transmission Company (EETC) • Ministry of Investment + General Authority for Investment and Free Zones (GAFI) • Ministry of Transportation • Ministry of Technical Education and Training • Ministry of Petroleum + Egyptian Natural Gas Holding Company (EGAS) + Egyptian General Petroleum Corporation (EGPC) • Ministry of Planning • Ministry of Supply and Internal Trade
<p>04:00 pm – 05:30 pm</p>	<p><u>III. B2B Meetings</u> Organized by the Federation of Egyptian Chambers of Commerce (FEDCOC)</p>
<p>05:30 pm - 06:30 pm</p>	<p>Meeting with H.E. Ibrahim Mahlab, Prime Minister of the Arab Republic of Egypt</p>
<p>08:00 pm - 09:30 pm</p>	<p>Reception Dinner hosted by H.E Julius Georg Luy, Ambassador of the Federal Republic of Germany in Cairo</p> <p style="text-align: right;"><i>(Ambassador's Residence)</i> <i>Meeting point: 07:30 pm, departure 07:40 pm, Lobby Sofitel</i></p>
<p>Tuesday, 15 September 2015</p>	
<p><u>Site Visits</u></p>	
<p>09:00 am – 11:00 am</p>	<p>Site Visit: Suez Canal</p> <p>Meeting with H.E. Admiral Mohab Mameesh, Chairman of the Suez Canal Authority in Ismailia</p> <p style="text-align: right;"><i>Meeting point: 06:45 am, departure 07:00 am, Lobby Sofitel</i></p>
<p>12:00 pm - 02:00 pm</p>	<p>Site Visit: East Port Said Port</p> <p>Meeting with Admiral Medhat Attia, Chairman of Port Said Ports Authority</p>

<p>04:00 pm – 07:00 pm</p>	<p>German University in Cairo - GUC -Guided site-visit to the GUC Industry Park Facilities -Meetings & Symposium with local industry partners -Dinner</p> <p><i>(New Cairo City - Main Entrance of Al Tagamoa Al Khames)</i></p>
<p>Wednesday, 16 September 2015</p>	
<p><u>Excursion Alexandria</u></p>	
<p>09:00 am – 02:00 pm</p>	<p>Meeting with the Alexandria Chamber of Commerce B2B Meetings Visit of the Library of Alexandria</p> <p><i>Meeting point: 06:45 am, departure 07:00 am, Lobby Sofitel</i></p>
<p>02:00 pm – 04:00 pm</p>	<p>Lunch hosted by Alexandria Chamber of Commerce</p>
<p>Thursday, 17 September 2015</p>	
	<p>Departure from Cairo (CAI)</p>

Participants' List Delegation Visit to the Arab Republic of Egypt

No.	Company	First name	Last Name	Position	Sector	Activities (in Egypt)	Contact Requests	Aim of Visit
1	Ghorfa Arab-German Chamber of Commerce and Industry	Peter	Dr. Ramsauer	Former Federal Minister of Transport; Chairman of the Committee on Economic Affairs and Energy; Ghorfa-President				
2	Ghorfa Arab-German Chamber of Commerce and Industry	Abdulaziz	Al-Mikhlafi	Secretary General				
3	Ghorfa Arab-German Chamber of Commerce and Industry	Farhanja	Wahabzada	Head of Division North Africa				
4	Albert Speer&Partner GmbH	Joachim	Schares	Partner and member of the executive board	Architecture, urban and transportation planning	Master Plan Alexandria (Strategic Master plan for the urban Development of Alexandria 2032), since 2010 Master Plan 6th October City Oasis (Urban design study for a development of an area of 4,300 ha in 6th of October City, Egypt; Elaboration of first assessments for utilities planning as well as tendencies for an future marketing approach), since 2015	Real estate developers; ministries, state institutions in the field of planning and transport	Network expansion; new planning projects

5	Bauer Spezialtiefbau GmbH	Hans-Joachim	Bliss	Member of the Management	Special heavy construction	BAUER Egypt is established since 1981 with a turnover of 40 Mio. € and more than 1000 employees	All ministries and large companies in the field of Transportation, NAT, Electricity, Water, Housing	Strengthening our business and build long-term relations
6	Federal Ministry for Economic Affairs and Energy	Tillmann	Dr. iur. Braun	MPA North Africa, Near and Middle East Unit	Government		Egyptian State Lawsuits Authority (ESLA), Foreign Disputes Department State (e.g. Mr. Mahmoud ELKHRASHY - Head of International Law Division), Ministry of Justice; ICSID Tribunal	Promotion of economic policy relations; political support of German companies
7	Christiani GmbH & Co. KG	Jamal	Fathi	Export Manager	Training systems	Cooperation in the field of technical & vocational training within the sectors of education and industry	Ministry of Technical Education & Training; Ministry of Education; Training Centers (e.g. of the Ministry of Electricity); Technical Training Institutions; Sales Partners /Agents; GIZ, DIHK and EU-representatives	Cooperation with technical education sector
8	DEA Deutsche Erdoel AG	Christoph	Schlichter	Senior Vice President Production North Africa	Oil & Gas (Exploration and production)	More than 40 years active in Egypt producing 40,000 barrel oil per day	Representatives of EGPC, EGAS, Ministry of Petroleum	New projects in the field of gas with high sums of investments

9	DEGERenergie GmbH & Co. KG	Hünkar	Korkmaz	CEO	Renewable Energy (Solar Tracking Systems)	DEGER Egypt Ltd. founded in 2015	Ministries for Energy and Economics; Power Supply Industry; Photovoltaic Project Owners; Photovoltaic Installation Companies; Investors	Establishing contacts to the above mentioned interest groups – Introducing DEGER Egypt – Expanding existing business
10	Dorsch Holding	Olaf	Hoffmann	CEO	Consulting & Engineering			
11	FIC Frankfurt International Consulting GmbH	Yusef	Ahmed	Managing Director	Consulting			
12	GAUFF Engineering	Bilal Mohamad	Allam	Regional Director	Consultancy & Engineering (infrastructure, water, WWTP and environment)	Consultancy in the fields of infrastructure, water, WWTP and environment; EPPM Projects Engineering Procurement Project Management	Searching for infrastructure projects to be designed, executed and financed by us; Searching for a long term cooperation with a qualified/ classified Egyptian Consulting company in the in the fields of infrastructure, water, WWTP and environment	HCWW Holding Company for Water and Waste Water; Ministry of Housing, Utilities and Urban Development; Finance Ministry Consulting companies in the fields of infrastructure, water, WWTP and environment Contractors companies in the fields of infrastructure, water, WWTP and environment

13	kontech GmbH	Saieb	Gilbert	Senior Consultant	Engineering services	Project with a auditing company in project management	Expanding business in the MENA region; learning more about engineering projects in Egypt	Contacts in the field of: environment technology, industries, aerospace, automotive, mechanical engineering, electrical engineering and automation
14	Manz AG	Mohamed	Alammawi	VP Sales MENA	Renewable Energy		Manz AG is looking for partners for the realization of an investment in a CIGSfab. Also, they look for contacts with research institutions and government agencies engaged to renewable energy in order to learn more about the developments and regulative framework in this field.	Minister of Electricity; NREA; Potential Solar module manufacturers / investors for local thin film (CIGS) production; partners, research institutions, government agencies engaged to renewable energy
15	MTS Mangal GmbH	Mangal	Azgarkhik	Geschäftsführer	Transport & Logistics	Shipping from Europe and Asia to Egypt and container shipping from Egypt to global markets	Meetings with transport and freight-forwarding- companies	Expanding the customer base

16	MVV decon GmbH	Samir	Dr. Mahfoud	Regional Director	Engineering & Consulting	<ul style="list-style-type: none"> • Eol / Egypt Sustainable Energy Finance Facility (SEFF) Pilot Project: National Bank of Egypt Credit Line - Verification Consultant / EBRD • Eol / Egypt / National Rural Sanitation Program (NRSP) / Project management activities in all aspects of the project (design, procurement, supervision of rural sanitation investments, strengthening the sanitation sector institutional framework, improving managerial and operational systems, etc.) / IBRD • Eol / Participatory Development Programme in Urban Areas (PDP): Design and supervise small and medium sized infrastructure projects / GIZ 	Ministry of Electricity and Energy, Ministry of Environment, Ministry of Water Resources and Irrigation, NREA, Egyptian Electricity Transmission Company	Identify business opportunities in public and private sectors, local engineering/consulting partners
17	REMA TIP TOP AG	Michel	Ciepelsinki	Global Account Manager	Industry (Material Processing, Surface Protection, Automotive and Service)	Wear Protection, Conveying Solutions, Maintenance and Services, Material handling, Corrosion Protection, Conveying Solutions, Dunlop Conveyor Belts, Tire Repair Material	Mining & Chemical-, Power-, Material Handling & Processing Industry and Bulk Handling Port facilities	Expansion of local network, establish contacts, development of the local market knowledge, explore new business opportunities

18	Solarlite CSP Technology	Joachim	Krüger	CEO	Solarthermics	Process heating plans for industry, district cooling, decentralized energy supply, CO-+Trige - Generation, Enhanced Oil Recovery	Energy suppliers, Egyptian General Petroleum Company (EGPC), SacOil, EEHC, NREA, Ministry of Petroleum, Petrochemical industry for process heat applications, New Urban Community Authority	
19	Stahlhut Germany GmbH	Michael	Stahlhut	CEO	Food & Energy	Regenerative energy; food based on cereals; Jatropha - oil plant for sustainable energy production	Ministries, other institutions, private sector energy producers, Food processing	Establishing contacts, market access, expanding network
20	STEAG Energy Services GmbH	Ulrich	Sigel	Director International Business Development	Energy			
21	Veridos GmbH	Farid	Al-Saadi	Vice President	IT & Security (Identity Solution Provider)		Ministry of Interior; presidential office	
22	White Sky Group	Tobias	Lindemann	CEO	Planning and building services			
23	Züblin Spezialtiefbau GmbH	Dragoje	Markovic	Executive Director / President	Construction industry (Ground Engineering)		Successful implementation of projects worldwide	Towns, companies, government and private clients for Ground Engineering and Infrastructure Projects

as of 13th August 2015