

Euro-Mediterranean Economic Transition Conference

(Charlemagne building, 170 rue de la Loi, Brussels, 6-7 June 2006)

“ Giving the Neighbours a stake in the EU Internal Market ”

Tuesday 6 June

8.30h - 9.20h

Registration, security clearance and coffee

9.20h - 10.30h

First plenary session (Room S3)

Opening speech by Mrs Benita Ferrero-Waldner, Commissioner for External Relations and European Neighbourhood Policy

Chair: Rutger Wissels, Director, Neighbourhood Policy, DG Relex

Anne Houtman, Director, Horizontal Policy Development, DG Internal Market
“The ENP and the EU Internal Market”

10.30h - 11.00h

Energy break

	Stream A Cross-cutting issues	Stream B Sectoral policy issues	Stream C Services issues
	Room S1	Room S2	Room S4
11.00h - 12.30h	Session A.1 Fundamentals of the EU Internal Market Chair: Igor Burakovsky, IER, Ukraine Speaker: Jeroen Hooijer, DG Markt Discussant: Peter Holmes, Sussex Univ.	Session B.1 Trade as an integration instrument: what remains to be achieved in the Euro-Med Free Trade Area? Chair: Fadi Makki, PM Office, Lebanon Speaker: Philippe Meyer, DG Trade	Session C.1 The EU Internal Market in Services: issues and current situation Chair: Alfred Steinherr, EIB and DIW Berlin Speaker: Jean Bergevin, DG Markt Discussant: Jan Michalek, Warsaw Univ.
12.30h - 14.00h	Lunch		
14.00h - 15.30h	Session A.2 The potential benefits of a stake in the Internal Market for the EU's Neighbours Chair: Zouhair Chorfi, Dir. Trésor (Maroc) Speaker: Jean-Louis Reiffers, FEMISE Discussant: Andreas Herdina, DG Relex	Session B.2 Trade liberalisation in telecoms services Chair: Jane MacPherson, EIB Speakers: Maria Stafilidou (DG Trade) Rabih Al-Itani, Ogero Telecom (Lebanon)	Session C.2 Liberalisation of trade in services in the Mediterranean region Chair: Bernard Hoekman, World Bank Speaker: Christophe Kiener, DG Trade Discussant: Marwan Kardoosh, CPP Jordan
15.30h - 16.00h	Energy break		

16.00h - 17.30h	<p style="text-align: center;">Session A.3</p> <p>From free trade to deeper economic integration: options for the EU's Neighbours</p> <p>Chair: Mustapha Nabli, World Bank</p> <p>Speakers: Michael Emerson, CEPS Malgorzata Jakubiak, CASE</p>	<p style="text-align: center;">Session B.3</p> <p>Regulatory approximation for efficient public sector procurement</p> <p>Chair: Piotr Gorecki, OECD</p> <p>Speaker: Olivier Moreau, DG Markt</p> <p>Discussant: Abelmjid Boutaqbout, MFP, Morocco</p>	<p style="text-align: center;">Session C.3</p> <p>Regulatory approximation in the transport sector</p> <p>Chair: Matteo Turro-Calvet, EIB</p> <p>Speaker: Anna Panagopolou (DG Tren)</p> <p>Discussant: Daniel Muller-Jentsch (World Bank)</p>
-----------------	--	---	---

Wednesday 7 June

8.30h - 9.00h	<p>Security clearance and coffee</p>
9.00h - 10.30h	<p>Second plenary session (Room S3)</p> <p>Chair: Rutger Wissels, Director, Neighbourhood Policy, DG Relex</p> <p>Speaker: Marek Dabrowski, Chairman, CASE</p> <p>“Participation in the EU Internal Market: the experience of a new member state and its relevance to the European Neighbourhood Policy”</p> <p>Discussant: Jose Leandro, Head of Unit, DG ECFIN</p>
10.30h - 11.00h	<p>Energy break</p>

11.00h - 12.30h	<p style="text-align: center;">Session A.4</p> <p>Potential gains from regulatory approximation in competition policy</p> <p>Chair: Steve Ryan (DG Comp)</p> <p>Speaker: Khalid Sekkat (ULB)</p> <p>Discussant: Ahmed Ghoneim (Cairo Univ.)</p>	<p style="text-align: center;">Session B.4</p> <p>Regulatory approximation for efficient energy markets</p> <p>Chair: Faouzi Bensarsa (DG Relex)</p> <p>Speaker: M.-Chr. Jalabert (DG Tren)</p> <p>Discussant: ALG Regulator (TBC)</p>	<p style="text-align: center;">Session C.4</p> <p>Regulatory approximation in financial services</p> <p>Chair: Miria Pigato, World Bank</p> <p>Speaker: Irmfried Schwimann (DG Markt) Subidey Togan, Bilkent Univ.</p> <p>Discussant: Nora Dihel, OECD</p>
12.30h - 14.00h	Lunch		
14.00h - 15.30h	<p style="text-align: center;">Session A.5</p> <p>Capacity building for regulatory management in the Neighbourhood countries</p> <p>Chair: Carla Montesi (EuropeAid)</p> <p>Speakers: Morten Jung-Olsen, DG Elarg (TAIEX) Bob Bonwitt, SIGMA Anna Abariotou, EuroMed Market</p>	<p style="text-align: center;">Session B.5</p> <p>Regulatory approximation in capital movements and establishment</p> <p>Chair: Samir Makdisi (American Univ. Beirut)</p> <p>Speakers: Laurence Lennan, DG Markt Zouhair Chorfi, Directeur du Trésor, Maroc</p>	<p style="text-align: center;">Session C.5</p> <p>Trade in services: from mode 4 to migration</p> <p>Chair: Samir Radwan, ERF (Egypt)</p> <p>Speaker: Bernard Hoekman (World Bank)</p> <p>Discussants: Stephania Pasquetti (DG JLS) Christophe Kiener (DG Trade)</p>
15.30h - 16.00h	Energy break		

Third plenary session (Room S3)

How Neighbours can benefit from the EU Internal Market: the view from the private sector

Chair: Andreas Herdina, Neighbourhood Policy directorate, DG Relex

Speakers:

Alaa Ezz, Confederation of Egyptian European Business Associations
Monia Skhiri, Union Méditerranéenne des Confédérations d'Entreprises
David Lexner, Federation of Israeli Chambers of Commerce
Micol Martinelli, Eurochambres

16.00h - 17.30h

17.30h

End of conference

Euro-Mediterranean Economic Transition Conference (Brussels, 6-7 June 2006)

List of participants

M/M	First name	Family name	Title	Affiliation	E-mail address
-----	------------	-------------	-------	-------------	----------------

Mediterranean Partner Countries

Algeria

Civil society

Mr	Samy	BOUKAILA	Président	Club d'action et de réflexion autour de l'entreprise Chambre algérienne du commerce et de l'industrie - CACI	sami.boukaila@bki.dz
Mr		CHAMI	Directeur général		docaci@wissala.dz / do@caci.dz
Mr	Imad	DJAAFRI	Député de Ourgla		imadjaafri@yahoo.fr
Mr	Abdelhak	LAMIRI	Docteur en Economie, Professeur d'Université, Directeur de la business school INSIM,	Président de la Commission "stratégie PME" au Conseil national consultatif pour la promotion de la PME-CNCPME Association pour la promotion et le développement de l'entreprise (ADPE/ Région Est)	
Mr	Salah	MELEK	Président	Association des Producteurs Algériens de Boissons /APAB	ferrovial@djazair-connect.com
Mr	Slim	OTHMANI	Président		slim.othmani@rouiba.com.dz
Mrs	Dalila	SMAIL	Journaliste économique - Canal Algérie		dalliasmail@yahoo.fr
Mr	Abdel Khader	TAIEB EZZRAIMI	Président - PDG du groupe SIM	Club des Entrepreneurs et Industriels de la Mitidja/CEIMI	oualid_sim@yahoo.fr

Government

Mr	Ammar	ASSABAH	Directeur Chef de la Division de l'Appui et du Suivi des Transactions	Ministère de l'Agriculture Ministère de la Participation et de la Promotion des Investissements	assabah.amar@mnaqr1.dz or hocinelati2000@yahoo.fr
Mr	Mohamed	BACHA	SEM Ambassadeur d'Algérie à Bruxelles	Ambassade d'Algérie à Bruxelles	medbacha@lsexpress.net or hocinelati2000@yahoo.fr
Mr	Halim	BENATTALLAH		Ambassade d'Algérie à Bruxelles	karine.messaoudi@algerian-embassy.be
Mr	Mouad	Boukhadoum		Ambassade d'Algérie à Bruxelles	mourad.boukhadoum@algerian-embassy.be
Mr	Rafik	BOUMGHAR	Directeur	Commissariat à la Planification	rboumgahar2002@yahoo.fr
Mr	Hamid	DAHMANI	Conseiller pour les questions économiques	Ministère de l'Energie et des Mines	hamid.dahmi@mem.gov.dz or hocinelati2000@yahoo.fr
Mr	Fawzi	DIB	Secrétaire diplomatique	Ambassade d'Algérie à Bruxelles	karine.messaoudi@algerian-embassy.be
Mr	Saïd	DJELLAB	Directeur	Ministère du Commerce	s_djellab@yahoo.fr or hocinelati2000@yahoo.fr
Mr	Belaid	HADJEM	Ambassadeur Conseiller	Ministère des Affaires étrangères	hocinelati2000@yahoo.fr
Mr	Hocine	LATLI	Sous Directeur du Partenariat avec l'UE	Ministère des Affaires étrangères	hocinelati2000@yahoo.fr
Mr	Rachid	MEKSEN	Directeur général de la Promotion de la Compétitivité industrielle		rachidmeksen@yahoo.fr or hocinelati2000@yahoo.fr

Egypt

Civil society

Mr	Ramadan	ABDEL KADER	deputy editor in chief	The Egyptian Gazzat	kederramadan@hotmail.com
Ms	Iman	ANWAR	deputy editor in chief	Al Akhbar news paper	anwariman@hotmail.com
Mr	Bahy	EI-Din HASSAN	Director	Cairo Institute for Human Rights Studies	bahyv@cihrs.org / info@cihrs.org
Mr	Alaa	EZZ	Secretary General	CEEBA	ezzi@link.net
Mr	Nader	RIAD	Chairman	CEEBA	bavaria@link.net - info@bavaria.com.eg
Mr	Ehab	SOROOUR	Ambassador		

Government

Mr	Tarek	ABBAS	Minister Plenipotentiary Commercial	Embassy of Egypt in Brussels	tarek4949@yahoo.com
M	Inji Mohamed	AMR	Economic Researcher, Ministry of Trade & Industry,	Ministry of Trade & Industry	inji.amr@mfti.gov.eg
Mrs	Inji	BORAI	Senior Specialist in SME's	Ministry of Trade & Industry	inji.amr@mfti.gov.eg
Mrs	Mona	EL GARF (Dr)	Economic research	Ministry of Trade & Industry	elgarfm@mfti.gov.eg
Ms	Nahla	EL OKDA	Senior Advisor to the Minister	Ministry of Trade & Industry	nelokdah@yahoo.com
Mr	Sayed	EL-BOUS	Attaché	Ministry of Foreign Affairs Egypt	selbous@yahoo.com
Ms	Shahinda	EMAD EL-DIN	Counselor	Embassy of Egypt in Brussels	sh_emad81@yahoo.fr
Ms	Amany	FAHMY	Second Secretary	Embassy of Egypt in Brussels	many_fahmy@yahoo.com
Mr	Kamel	GALAL	Industry	Embassy of Egypt in Brussels	kgalat2000@yahoo.com
Ms	Radwa	KHATER	Second Secretary	Ministry of Trade & Industry	Radwakhater@yahoo.com
Mr	Muhammad	SELIM	Second Secretary	Embassy of Egypt in Brussels	
Mr	Hisham	TAHA	Second Secretary	Ministry of Foreign Affairs Egypt	hisham1@hotmail.com
Mr	Mokhtar	WARIDA	Second Secretary	Ministry of Foreign Affairs in Egypt	mwarida@yahoo.com.uk
Ms	Maha	ZAKARIYA	Third Secretary Commercial	Embassy of Egypt in Brussels	bruxelles@tamseel-ecs.gov.eg

Israel

Civil society

Mr Amnon	DOTAN	president	Israel Federation of Bi-national Chambers of Commerce	sarah.peretz@cemex.com
Mr Gideon	FISHER	Chairman of the International Committee	Israel Bar Association	Assistant@fisher-lawfirm.com
Mr David	LEXNER	Acting Director, Int. Division	Federation of Israeli Chambers of Commerce	Davidl@chamber.org.il
Mr David	LIPKIN	Journalist	Maariv	davidl@netvision.net.il
Dr Sharon	PARDO	Executive Director	The Center for the Study of European Politics and Society, Ben Gurion University	Europe@bgu.ac.il
Dr Yizhar	TAL	legal advisor		yizhar@adlaw.co.il
Mr Abraham	TEMKIN	Senior Economic Analyst	Globes	temkin@globes.co.il
Mr Efraim	ZHILONI		Histadrut (Trade Unions Federation)	zhilony@histadrut.org.il

Government

Mr Meir	ADMON-MAYOR	Acting Director	Ministry of Finance international Department	mavor@mof.gov.il
Mr Herzl	BEN YEHOASHUA	Budget Director	Ministry of Transport Economics and Planning Department	benvehoh@mof.gov.il
Mr Liron	BERDUGO	Trade Officer	Commercial Department - EU Affairs - Mission of Israel to the EU	lironb@skynet.be
Mr Oded	BROOK		Israeli Mission to the EU	
Mr Daniel	HALEVY-GOETSCHER	Deputy Director Europe Department	Ministry of Foreign Affairs Economic Division	danielhg@mfa.gov.il
Mr Sagi	KARNI	Counsellor	Israeli Mission to the EU	sec-eu@brussels.mfa.gov.il
Mr Nir	KEDMI	Economist	Ministry of Environment Economic and Standards Division	nir@sviva.gov.il
Ms Hening	NAAMA	Director, International Affairs division	Ministry of Communications	henign@moc.gov.il
Mr Roy	NIR	Bilateral Trade Agreements Division	Ministry of Industry Trade and Labor, Foreign Trade Administration	roy.nir@motel.gov.il
Mr Boaz	RODKIN	Deputy Director	Dept for Multilateral European Institutions - Ministry of Foreign Affairs	Boaz.Rodkin@mfa.gov.il

Jordan**Civil society**

Dr Abdullah	EL KHATIB	CEO	General Union of Voluntary Societies	guvs@wanadoo.io
Ms Hala	LATTOUF	Executive Director	World Links Arab Region	hlatouf@world-links.org
Mr Issa	MURAD	Vice Président	Jordan Europe Business Association JEBA	muradinv@jo.com.jo
Ms Leila	NAFFA	Director	Project Araba Women Organisation	Awo2@batelco.jo
Mr Ibrahim	SAIF	International Trade Expert	Center for Strategic Studies (Economic Studies Unit) University of Jordan	ibrahimsaif2000@yahoo.co.uk

Government

Mr Hammad	AHMAD	Economic Researcher	Ministry of Industry and Trade	Ahmed.h@mit.gov.jo
Mr Mahmoud	AL ERS	Director of Planning Dept	Ministry of Energy & Mineral Resources Planning Dept	planning@memr.gov.jo
Mr Shana'ah	EMAD	Head of EU Partnership Section	Ministry of Planning and International Cooperation	emad_s@mop.gov.jo
Mr Mohammad	ISMAIL	Strategic Agreement Officer	Ministry of Communications and Information Technology	mohammad.i@moic.gov.jo
Mr Al Asfar	JAMIL	Director of Studies, research & legal services	Jordan Investment Board (JIB)	jameel@jib.com.jo
Ms Al-Shawa	KARMA	Aid Coordination Officer	Ministry of Planning and International Cooperation	karma.s@mop.gov.jo
Mr Al-Oklah	KHALAF	Director	Ministry of Environment	aloklah@yahoo.com
Mr Nedjoui	MAHMOUD	Asst. Sec General	Ministry of Agriculture	nedjawi-m@moa.gov.jo
Mrs Al Nahar	RAWDA	Legal Researcher	Ministry of Industry and Trade /Competition Directorate	rawda.a@mit.gov.jo

Lebanon**Civil society**

Mr Fady	ABBOUD	Président	Association des Industriels Libanais	ali@all.org.lb
Mr Ghassan	EL CHLOUK	Professeur d'Economie et membre du Conseil économique et social	Université Libanaise	gchlouk@ul.edu.lb / gchlouk@yahoo.fr
Mrs Irma	MAJDALANI	Vice-Doyenne	Faculté des Sciences Economiques, Université Saint-Joseph au Liban	i.majdalani@usi.edu.lb
Mr Karim	MAKDISI	Assistant Professor	American University of Beirut, Dept of Political Studies & Public Adm.	karim.makdisi@aub.edu.lb
Mr Randy	NAHLE	Student	American University of Beirut & Government Relations Officer, Steering Committee Member	randy@terra.net.lb
Mrs Sabine	OUEISS	Journaliste	Rubrique Economie au Journal An Nahar	sabine.oueiss@annahar.com.lb

Government

Mr Rabih	AL ITANI	OGERO Telecom, Secretary General	Ministry of Telecommunications	ritani@ogero.gov.lb
Mrs Micheline	BAZ	Conseiller assistant to the DG of Operations and Maintenance, Member of the GSM Office	Mission du Liban auprès des Communautés européennes	
Mrs Zeina	BOU HARB		Ministry of Telecommunications	zeina@ogero.gov.lb
Mr Fawzi	FAWAZ	Ambassadeur, Chef de la mission Libanaise	Mission du Liban auprès des Communautés européennes	

M	Hassan	HARAJLI	Expert économique Assistant to the DG of Operations and Maintenance	Ministère de l'Environnement	hharajli@sas-lb.com
Mr	Marwan	KRONFOL		Ministry of Telecommunications	mk@mpt.gov.lb
M	Fadi	NAMMAR	Directeur général des Routes et Bâtiments	Ministère des Travaux publics et du Transport Mission du Liban auprès des Communautés européennes	dorbmpw@yahoo.com
M	Rayan	SAID	Secrétaire d'Ambassade	President-General Director of OGERO TELECOM	
Dr	Abdul Munhem	YOUSSEF	Director General		

Morocco

Civil society

Mr	Lahcen	ACHY	Professeur d'Economie	INSEA et Université libre de Bruxelles Association des Femmes Chefs d'entreprises du Maroc	lachy@uib.ac.be
Mrs	Khalida	AZBANE BELKADY	Professeur d'économie et de finances - Directeur Institut des Hautes Etudes de Management		afem@afem.ma
Mr	Abdel Ali	BEN AMOR	Rédacteur en chef	Faculté de Casablanca - Journal "La vie Eco"	a.benamour@hem.ac.ma
Mr	Saad	BENMANSOUR	Professeur et Président de la Fondation Bouabid		saadbenamour@hem.ac.ma
Mr	Larbi	JAÏDI	Président	Université Mohamed V à Rabat	jaidi@mtds.com
Mr	Hammad	KASSAL	Professeur d'enseignement supérieur en Economie	Fédération PME/PMI Imane Center Institut national de statistique et d'économie appliquée	fpme@wanadoopro.ma
Mr	Medhi	LAHLOU		Forum des Alternatives Maroc	melahlou@hotmail.com / me_lahlou@yahoo.com
Mrs	Fadoua	MAROUB			fadouamaroub@yahoo.fr
Mrs	Khadija	OMARI	Responsable du Bureau de Bruxelles	CGEM	cgem.bruxelles@skynet.be

Government

M	Badreddine	ABDELMOUMNI	Premier conseiller	Mission du Royaume du Maroc auprès des Communautés européennes Bruxelles	ouassouz@yahoo.fr
M.	Nabil	ADGHOGHI	Chef de division de l'UE	Ministère des Affaires étrangères et de la coopération	adghoghi@maec.gov.ma
M	Hilla	BOUSSELHAM	secrétaire général	Ministère de l'Industrie, du Commerce et de la mise à niveau de l'économie marocaine	e-mail : hilla@mcinet.gov.ma
M	Abdelmjid	BOUTAQBOUT	Directeur du Trésor et des Finances extérieures		abdelmjid.boutaqbout@tqr.gov.ma
M	Zouhair	CHORFI	Responsable du pôle Concurrence et Prix	Ministère des Finances et de la Privatisation	z.chorfi@dtfe.Finances.gov.ma
M.	Hassan	DABZAT	Responsable du pôle Concurrence et Prix	Ministère délégué chargé des Affaires économiques et générales	dabzat@affaires-generales.gov.ma
M.	Driss El Azami	EL IDRISSE	Chef de service des relations avec l'UE	Ministère des Finances et de la Privatisation	d.elazami@dtfe.Finances.gov.ma
Mr.	Kamal	EL MAHDAOUI	Conseiller	Mission du Royaume du Maroc auprès des Communautés européennes Bruxelles	elmahdaoui@missionmaroc-ue.be
Mr	Mohammed	JAOUAD	Conseiller	Ministère de l'Agriculture et du Développement Rural	jaouad@madrpm.gov.ma
M.	Hassan	MABCHOUR	Chef de service chargé de la coopération multilatérale	Ministère de l'Équipement et du Transport	hmabchour@hotmail.com
Mr	Moha	MARGHI	Secrétaire général	Ministère de l'Agriculture et du Développement Rural	madrpm_sg@menara.ma
M	Zine el-abidine	OUASSOU	Conseiller	Mission du Royaume du Maroc auprès des Communautés européennes Bruxelles	ouassouz@yahoo.fr
Mr	M	SAMMAMA	Délégué	EACCE à Bruxelles	sammama-eacce@skynet.be
M	Khalid	SAYAH	Directeur des Relations commerciales internationales	Ministère du Commerce extérieur	
Mr	Younes	TAZI	Directeur des programmes et des études PI	Ministère de l'Équipement et du Transport	
M	Nacim	TOUROUGUI	Conseiller	Mission du Royaume du Maroc auprès des Communautés européennes Bruxelles	ouassouz@yahoo.fr

West Bank and Gaza

Civil society

Mr	Abel El Rahman	ABU SHAMALEH	Journalist	Al Ayyam Newspaper	daras48@yahoo.fr
Ms	Maha	ABU SHUSHEH /AWWAD	chairwoman	Palestinian Shippers Council and Palestinian Businesswoman Association, Ramallah	abushusheh@psc.ps
Mr	Saeb	BAMYA	Member	Aix Group	saebb@palnet.com
Mr	Maher	HAMDAN	CEO	Paltrade, Ramallah	mhamdan@paltrade.org
Dr	Samir	HAZBOUN	General Director	Chamber of Commerce of Bethlehem	databethlehem@yahoo.com
Mr	Mohamed	Khader	General Manager	Lausanne Trading Consultants, Ramallah	khader@palnet.com
Dr	Saad	KHATIB	Advisor	Al-Mustakbal Foundation, Ramallah	Saad_Khatib@hotmail.com
Dr	Bassim	KHOURY	chairman	Palestinian Federation of Industries, Ramallah- Gaza	bassim@ofi.ps

Syria

Civil society

Ms	Samar	IZMISHLI	Journalist	Al Hayat newspaper	
Mr	Amer	KHARBOUTLI	Manager	Damascus Chamber of Commerce	
Ms	Firyal	KHERBEK	Business Development Consultant	SEBC (Syrian Euro Business Center)	sebc@mail.sy
Ms	Amal	MAAROUF	Journalist	Al-Thawra newspaper	lbi-group@net.sy
Mr	Hussein	MOUDARESS	Board Member	Women and Technology - NGO	

Ms Hania SAMAWI Public Relations Manager Mawred - NGO (Modernizing and Advocating W aimawred@mail.sy

Government

Mr Ahmad Haytham Al-Yafi Vice-Minister of Industry Ministry of Industry ahyafi@scs-net.org
 Mr Bassam ABD ALNABI Deputy Minister for legal affairs Ministry of finance mosq@net.sy
 Mr Ghassan ALEYED ministry of econmy and trade Director of Trade and competitiveness ministry of econmy and trade econ-min@net.sky
 Mr Eyad ALI planning State Planning Commission eyadali@postmaster.co.uk
 Mr Khattab BADI Ambassador Syrian Mission to EU syria_mission@skynet.be
 Mr Hicham KAHIL Director of accounting Ministry of Communication and technology act-dir@net.sy
 Ms Madj KHADDAM member of Syrian European association office State Planning Commission Kha@Scs-net.org
 Mr Mohammad KHADDOUR Technical Consultant for minister of oil Ministry Of Oil And Minerals Resources
 Mr Tamim MADANI Deputy chief of Mission Syrian Mission to EU syria_mission@skynet.be

Mr Abed Al Razzak SAFARJALANI Director of planning and statistics General commission for Enviromental Affairs- Ministry of local administration & enviroment Ar.Safarjalani@postmaster.co.uk

Tunisia

Civil society

Mr Abdeljelil BEDOUI responsable syndical secteur universitaire et expert auprès de l'UGTT pour les questions économiques Union Générale Tunisienne du Travail tramed2001@yahoo.fr
 Mr Hassinf DOGHRI Directeur & PDG Union Tunisienne de l'Industrie, du Commerce et de l'Artisanat (patronat) grcarte@carte.com.tn / hassine.doghri@ci
 Mr Maher FKI Directeur central des Affaires économiques Union Tunisienne de l'Industrie, du Commerce et de l'Artisanat m.fkih@utica.org.tn
 Mr Rachid KECHANA Rédacteur en chef AL MAWKIF (quotidien)
 Mr Khemaïes KRIMI journaliste L'Economiste Maghrébin leconomiste@planet.tn
 Mr Fayçal LAKHOUA Conseiller économique IACE Tunis faycal.lakhoua@iace.org.tn
 Mme Monia SKHIRI Secrétaire général Union Méditerranéenne des Confédérations d'Entreprises - UMCE m.skhiri@umce.med.org
 Mr Mokhtar TRIFI Président LTDH tdh.tunise@laposte.net

Government

Mrs Fatma BEL HADJ TAHAR Directeur chargée de la coopération avec l'Europe Ministère du Commerce et de l'Artisanat fatma.oueslati@email.afi.tn
 M Hamadi BEN HADJ ALI Directeur de la Coopération internationale Ministère de l'Environnement et du Développement durable dcj_mineat@gov.tn
 M Tarak BEN HAMIDA Processus Euromed Ministère des Affaires étrangères unite.med@amilcar.tn
 Mr Mehrez BEN RHOUMA Ambassadeur Ambassade de Tunisie à Bruxelles amb_detunisie@brutele.be
 M Skander DENGUEZLI Conseiller économique Ambassade de Tunisie à Bruxelles
 Mme Karima GHERIBI Ministère de l'Environnement unite.med@amilcar.tn
 Mr Youssef LOUZIR Ministre plénipotentiaire Ambassade de Tunisie à Bruxelles youslou@yahoo.com
 M Nabil SBOUI Colonel, contrôleur Général des douanes Direction Générale des Douanes unite.med@amilcar.tn
 Mme Fatma THABET CHIBOUD Ministère de l'Industrie unite.med@amilcar.tn

TACIS Armenia

Mr Armen BAIBURDYAN Deputy Minister Ministry of Foreign Affairs g.panoian@mfa.am
 Mr Tigran DAVTYAN Deputy Minister Ministry of Trade and Economic Development tdavtyan@minted.am
 Mr Vahagn GHAZARYAN Head of Dept of WTO and EU Cooperation Ministry of Trade and Economic Development v_ghazaryan@minted.am
 Mr Simon GONAGHCHYAN Head of Economic Department Prime Minister's Office vanatpour@inbox.ru
 Mr Ara HAKOBYAN Advisor to Prime Minister Prime Minister's Office pmadviser@gov.am
 Mr Gevorg HOVHANNISSYAN Chief Specialist, Economic Dept Prime Minister's Office
 Mr Garegin MELKONYAN Trade Representative - Embassy of Armenia to the EU garmelkonyan@yahoo.com
 Mr Eduard PANOIAN Head of European Department Ministry of Foreign Affairs g.panoian@mfa.am

TACIS Georgia

Mrs Lily BEGIASHVILI Deputy Minister Ministry for Agriculture lily@mfa.ge
 Mrs Tamara BERUCHASHVILI Deputy State Minister Ministry for EU Integration tberuch@caucasus.net
 Mr Kakha GOGOLASHVILI Researcher GFSIS Georgian Foundation for Strategic and International Studies gogolashvili@gopiac.ge
 Mr David JALAGANIA Director of Department of EU-Integration Ministry of Foreign Affairs d.jalagania@mfa.gov.ge
 Mrs Tamara KOVZIRIDZE Deputy Minister Ministry for Economic Development tamunak@econom.ge
 Mr Seamus O'Grady Team leader, EC Food Security Programme Ministry of Agriculture sogrady.fspi@dsl.ge

TACIS Ukraine

Mr Igor BURAKOVSKY Director Institute for Economic Research and Policy Consulting burakovskiy@ier.kiev.ua
 Ms Anna DEREVYANKO Director European Business Association anna@eba.com.ua
 Mr Yevgeniy KHOPTYAR expert TANCU PROJECT yevgen@kievvcu.relc.com
 Mrs Mariya KOVALYK NCU - Ministry of ECONOMY responsible for TACIS trade@mfer.gov.ua
 Mrs Svitlana MUKHAROVSKA NCU - Ministry of ECONOMY responsible for TACIS mukharovska@mfer.gov.ua
 Ms Olga SHUMYLO Head of European Integration and Foreign Ukraine (ICPS) International Centre for Policy Studies Ukraine (ICPS) oshumylo@icps.kiev.ua

EU Civil Society

mrs	Elisa	ARCHETTI	Adviser	Confindustria - Delegazione di Confindustria presso l'Unione Europea	e.archetti@confindustria.be
Mr	Yilmaz	BAHRI	Professor in International Political Economy	EU Jean Monnet Sabanci University Faculty of Arts and Social Sciences	bahri@sabanciuniv.edu
mr	Matteo	BORSANI	Adviser	Confindustria - Delegazione di Confindustria presso l'Unione Europea	m.borsani@confindustria.be
Mrs	Bela	GALGOCZI	Senior Researcher	ETUI RESEARCH	BGALGOCZI@ETUI-REHS.ORG
Mr	Constantin	KAPSOUROPOULOS	Adviser	SEV Federation of Greek Industries	c.kapsouropoulos@skynet.be
Ms	Orysia	LUTSEVYCH	Deputy Director	PAUCI FOUNDATION	orysiaua@gmail.com
Mr	Micol	Martinelli	Advisor for international affairs	Association of European Chambers of Commerce and Industry	Martinelli@eurochambres.be
Mrs	Antonella	MORGIA	Director of the Development Cooperation and Internationalisation Directorate	Istituto per la Promozione Industriale - Multilateral Industrial Cooperation Office	fumo@ipi.it
Mr	Ioanis	PATSIAVOS	Coordinator	International Cooperation Network	patsiavos@fig.org.gr
Mr	Victor	POU SERRADELL	Trade consultant		
Mrs	Luisa	SACCO	Head of the Multilateral Industrial Cooperation Office	Istituto per la Promozione Industriale - Multilateral Industrial Cooperation Office	fumo@ipi.it
Mrs	Maria	SORIANO SANCHEZ	Adviser	UNICE - The voice of business in Europe	mss@unice.be

European Parliament & Euro-Med Parliamentary Assembly

Mr	Hashem	AD DABBAS	Chairman	Committee on Economic and Financial Affairs, Social Affairs and Education of the EMPA	par.aff@jordan-parliament.org
Mr	Mohammed	AZELMAD		Chambre des députés du Maroc	bzerkdi@gmail.com
Mr	Roberto	BENDINI	EP's rapporteur on the "Construction of the Euromed Free Trade Area)	Secretariat of the International Trade Committee - EP	rbendini@europarl.eu.int
Mr	Honey	DEIHIMI	Adviser	International Relations Service - EPP-ED Group in the EP	honey.deihimi@europarl.europa.eu
Mme	Margriet	KEIJZER	Assistant international relations service	EPP-ED Group EP	margriet.keijzer@europarl.europa.eu
Mme	Souad	KRAFESS	membre	Chambre des députés du Maroc	bzerkdi@gmail.com
Mrs	Jamila	MADEIRA	vice Présidente	Committee on Economic and Financial Affairs, Social Affairs and Education of the EMPA	
Mrs	Tokia	SAÏFI	Former Minister, Member of the EP	European Parliament, President of the EMPA	tokia.saifi@europarl.europa.eu
Ms	Liesbet	SERVANCKX	Euromed Secretariat	Political C'ee	lservanckx@europarl.europa.eu
Ms	Vinciane	WATINE	Parliamentary assistant	DG External Policies	tokia.saifi@europarl.europa.eu
Mrs	Arzu	YASAR	Political Assistant to Kader Arif	Assistant of T Saifi	
Mr	Brahim	ZERKDI	Député Marocain, membre de l'Assemblée	Secretariat of the International Trade Committee - EP	karif@europarl.eu.int
				Committee on Economic and Financial Affairs, Social Affairs and Education of the EMPA	bzerkdi@gmail.com

EU Member States

Spain

Mrs	Concha	BLAT	External Relations	Valencian Regional Office in Brussels	blat_con@qva.es
Ms	Maria	Rodríguez de la Rúa	Trade Advisor	Spanish Ministry of Industry, Tourism and Trade	mrodriguezru@mcx.es
Mr	José Luis	PARDO	Senior Advisor	Spanish Ministry of Foreign Affairs and Cooperation	joseluispardo@ue.mae.es
Ms	Isabel	CASADO	Technical Adviser	Spanish Agency of International Cooperation - Ministry of Foreign Affairs and Cooperation	isabel.casado@aecl.es
Mr	Alfonso	M. JIMENEZ MURCIA	Consejero Comercial	Consejería de Economía y Comercio	alfonso.jimenez@reper.mae.es
	Juan	PRAT Y COLL	Ambassadeur pour les Affaires de la Méditerranée		
	Belen	ALFARO HERNANDEZ	Conseillère pour les Affaires de la Méditerranée		

Germany

Mr	Max	BÜGE	Research Associate	Jean Monnet Center of Excellence Berlin	m.buege@imc-berlin.org
Mr	Pablo	GANDARA	Senior Research Assistant	Jean Monnet Center of Excellence Berlin	p.gandara@imc-berlin.org
Mr	Mark	FURNESS	Senior Research Associate	Jean Monnet Center of Excellence Berlin	markfurness@gg-euromed.org
Mr	Peter	GUENTHER	Member of the Federal Ministry of Finance	Federal Ministry of Finance	Peter.Guenther@omee.bund.de
Mr	Genetzhy	VOLHER	Deputy Head Industrial Policy	Ministry of Economics and Technology	volher.genetzhy@bmiw.bund.de
Ms	Tatjana	RIBAKOFF		German Institute for Economic Research (DIW BERLIN)	tribakoff@diw.de

Finland

Mr	Reima	SUTINEN	Senior Adviser	Ministry of Trade and Industry	
Mr	Pentti	KOTIRANTA	Vice President	Finpro Project Advisory Services	

Italy

Mr	Moheb	DEIF	EU research development advisor	Economic sciences	moheb.deif@unibo.it
----	-------	------	---------------------------------	-------------------	--

Mr	Annibale	MARINELLI		Représentation permanente de l'Italie auprès de l'UE	aco@rque.it
Belgium					
Mrs	Marie-Antoinette	SIMONS	Euromed Coordinator	Ministry of Foreign Affairs	marie-antoinette.simons@diplobel.fed.be
Mrs	Özlem	CANEL	Policy Officer, DG European Affairs	Ministry of Foreign Affairs	Ozlem.canel@diplobel.fed.be
Ms	Afaf	HEMAMOU	Conseillère	Délégation générale de la Communauté française et de la région wallonne auprès de l'UE	afaf.hemamou@belgoeurop.diplobel.fgov.be
Ms	Valentine	MANGEZ	Stagiaire Bernheim DGE-E3	Délégation générale de la Communauté française et de la région wallonne auprès de l'UE	Valentine.Mangez@diplobel.fed.be
France					
Ms	Marie	De Montalembert	Responsable Partenariat Euromed /MINEFI/DGTPE	Ministère de l'Economie, des Finances & Industrie	marie.montalembert@dgtpe.fr
Mr	Jacques	OULD-AOUDIA	Partenariat Euromed /MINEFI/DGTPE	Ministère des Finances & Industrie	marie.montalembert@dgtpe.fr
Ms	Florence	CORMON	Direction de la coopération européenne	Ministère des Affaires étrangères	Florence.CORMON@diplomatie.gouv.fr
Mr	Patrice	BUDRY	Attaché de coopération MEDA	Représentation Permanente de la France auprès de l'UE	Marianne.Poudade@diplomatie.gouv.fr
Luxembourg					
Mrs	Sylvie	Prommenschenkel	Attaché de légation	Ministère des Affaires étrangères - direction des relations économiques et internationales	Sylvie.Prommenschenkel@mae.etat.lu
Mr	Orlando	PINTO	2ème coordinateur Euromed	Ministère des Affaires étrangères	Orlando.Pinto@mae.etat.lu
Czech Republic					
M	Milan	PETRIK	senior official Dept of Non European countries	Ministry of Industry and Trade	petrikm@mpo.cz
M	Svejda	VACLAV	Dept of Trade Policy and Agriculture	Ministry of Foreign Affairs	vaclav.svejda@mzv.cz
Denmark					
Mr	Hans Chr.	WOLTER	special advisor	Ministry of Economic and Business Affairs, National Agency for Enterprise and Construction	how@ebst.dk
Malta					
Mr	Mario	GALEA	Chief Officer, Business Development	Malta Enterprise Malta Business Bureau - Malta Federation of Industry, Malta Chamber of commerce and enterprise	mario.galea@maltaenterprise.com
Mr	Leonard	MIZZI	Director general		lmizzi@skynet.be
Netherlands					
Ms	Paulien	Officier		Ministry of Economic Affairs Commercial Unit of the Permanent Representation of The Netherlands	p.officier@minez.nl
Mr	Lodewijk	BOS	Commercial secretary		lodewijk.bos@minbuza.nl
Portugal					
Ms	Maria Helena	Gomes Martins	Coordinateur Euromed	Ministère des Affaires Etrangères	termhm@dgac.pt
Slovenia					
Ms	Petra	GRILC	Adviser	Republic of Slovenia, Ministry of the Economic, Bilateral Economic Relations Department	petra.grilc@gov.si
Slovaquie					
Mr	Jozef	HORVATH	Directeur général de la section du Commerce et du Tourisme	Ministère de l'Economie de la République Slovaque	Jozef.Horvath@economy.gov.sk
Mr	Juraj	JURASEK	Conseiller à la section du Commerce et du Tourisme	Ministère de l'Economie de la République Slovaque	Jurasek@economy.gov.sk
Sweden					
Ms	Charlotta	SPARRE	Counsellor	Permanent Representation of Sweden to the EU	charlotta@sparre@foreign.ministry.se
UK					
Ms	Kerry	JOHNSTONE	Economics Adviser	Middle East North Africa Dep, Department for International Development	k-johnston@dfid.gov.uk
Ms	Frances	GUY	Euromed Coordinator	Foreign and Commonwealth Office	Frances.Guy@fco.gov.uk
Ireland					
Ms	Clare	BROSNAN	EU External Relation Unit	Dept of Foreign Affairs	Lisa.mcguane@dfa.ie
Greece					
Mr	Constantinos	PAPADIMITRIOU		Représentation permanente de la Grèce	c.papadimitriou@rp-greece.be
Poland					

Ms	Joanna	BEK	Senior Expert	Ministry of the Economy, Department of Trade Policy	joanna.bek@mog.gov.pl
Mr	Przemysław	BUCZKOWSKI	Expert	Ministry of the Economy, Department for International Bilateral Relations	przemyslaw.buczowski@mog.gov.pl
Mr	Zdenek	ZAVODNY	Senior Official Dept. Of Non-European Countries	Ministry of Industry and Trade	zavodny@mipo.cz

Hungary

M	Otto	WELKER	Senior Counsellor	Republic of Hungary Ministry of Economy and Transport	welker.otto@gkm.gov.hu
Mrs	Erika	FODOR	Senior Advisor	Department for International Development Cooperation	Efodor@kum.hu

Bulgaria

Mr	Boris	MITTAYLOV	Chief Expert	Ministry of Economy and Energy regional cooperation Dept	b.mittaylov@mes.government.bg
----	-------	-----------	--------------	--	--

Lithuania

	Antanas	VENCKUS	Foreign Trade Policy Department	Ministry of Foreign Affairs of the Republic of Lithuania	Antanas.VENCKUS@urm.lt
--	---------	---------	---------------------------------	--	--

Latvia

Mrs	Kristine	RACINA	Deputy Director	Foreign Economic Relations & Trade Policy department Ministry of Economics Republic of Latvia	Kristine.Racina@em.gov.lv
-----	----------	--------	-----------------	---	--

Invited Speakers and Experts

Mr	Sergio	Alessandrini	Professor	Bocconi University	sergio.alessandrini@uni-bocconi.it
Mr	Frederic	Blanc	Assistant	FEMISE	f.blanc@femise.org
Mr	Bob	BONWITT	Head of Sigma Programme	OECD	Bob.BONWITT@oecd.org
Ms	Battistina	CUGUSI	researcher	Centro Studi di Politica Internazionale	battistina.cugusi@cespi.it
Mr	Marek	DABROWSKI	Professor and Chairman of CASE	CASE - Center for Social and Economic Research	marek@case.com.pl
Ms	Nora	DIHEL	Economist	Trade Policy Dialogue Division - Trade Directorate OECD	Nora.DIHEL@oecd.org
Mr	Edward	DONELAN		OECD SIGMA	Edward.DONELAN@oecd.org
Mr	Michael	Emerson	Senior Research Fellow	Centre for European Policy Studies, Brussels	michael.emerson@ceps.be
Mr	Salvador	FONT	assistant, Euromed Market programme	European Institute of Public Administration - European Centre for the Regions	s.font@eipa-ecr.com
Mr	Ahmed	GHONEIM	Assistant professor	Faculty of Economics & Political Science Cairo University	ahoneim@gmx.de
Mr	Piotr-Nils	GORECKI		OECD	
Ms	Nathalie	Grand	Assistante	FEMISE	n.grand@femise.org
Mr	Mohieddine	HADDHRI	Professeur	Centre d'Etudes Méditerranéennes et Internationales	hadri.cetima@gnet.tn
Mr	Bachir	Hamdouch	Professeur	Institut National de Statistique, Maroc (INSEA)	bhamdouch2002@yahoo.fr
Mr	Peter	Holmes	Professor	Dep of Economics, Sussex University, UK	P.Holmes@sussex.ac.uk
Mr	Amer	Jabarin	Associate Professor	University of Jordan	ajabarin@neta.com.iq
Ms	Malgorzata	Jakubiak	Researchers	Center for Social and Economic Research (CASE), Warsaw (Poland)	wojciech.paczynski@case.com.pl
Mr	Marwan A.	KARDOOSH	Director of Research	Jordan Center for Public Policy & Dialogue Office	kardooshm@yahoo.com
Ms	Maryse	Louis	Assistant	FEMISE	mlouis@berf.org.eg
Mr	Amichai	MAGEN	Legal researcher	Stanford University	meravi@stanford.edu
Mr	Samir	Makdisi	Professor	American University of Beirut	makdisi@aub.edu.lb
Mr	Fadi	MAKKI	Advisor to the Prime Minister	Prime Minister's Office, Beirut, Lebanon	makkifadi@yahoo.com
Mr	Micol	MARTINELLI	Advisor	International Affairs EUROCHAMBRES	Martinelli@eurochambres.be
Dr	Tuomo	MELASUO	Senior Research Fellow	Anna Lindh Euromed Foundation for the Dialogue between Cultures	tuomo.melasuo@uta.fi
Mr	Jan	MICHALEK	Professor	FEMISE	michalek@wne.uw.edu.pl
Mr	Roby	Nathanson			roby@iesr.org
Mr	Wojciech	PACZYNSKI	Economist	CASE - Center for Social and Economic Research	wojciech.paczynski@case.com.pl
Mr	Samir	Radwan	Managing Director	Economic Research Forum, Cairo, Egypt and FEMISE	radwan@erf.org.eg
Mr	Jean-Louis	Reiffers	Professeur	FEMISE	j.reiffers@femise.org
Mr	Nidal	Sabri	Professor and Dean	College of Economics, Birzeit University, PAL	nsabri@birzeit.edu
Mr	Eduard	SANCHEZ MONJO	director, Euromed Market programme	European Institute of Public Administration - European Centre for the Regions	m.escola@eipa-ecr.com
Mr	Khalid	Sekkat	Professeur	Université Libre de Bruxelles	ksekkat@ulb.ac.be
Mr	Alfred	Steinherr	DIW	BERLIN	Asteinherr@diw.de
Mr	Subidey	Togan	Professor	Bilkent University	togan@bilkent.edu.tr
Mr	Alfred	Tovias	Professor	Hebrew University	mstovias@mscc.huji.ac.il

IFI's and other International Organisations

Mr	Geoff	BARNARD	Senior Economist	IMF	gbarnard@imf.org
Ms	Haleh	BRIDI	WB Representative in Brussels	World Bank	Hbridi@worldbank.org
Ms	Manuela	CHIAPPARINO		World Bank	mchiapparino@worldbank.org
Mr	Laverne L	COOK	Operations Analyst	world Bank	Llcook@worldbank.org
Mr	Claudio	CORTESE	director Mediterranean & Middle East	EIB	c.cortese@eib.org
Mr	Pierre	DHONTE	special Rep of IMF to EU	FMI	pdhonte@imf.org
Mme	Valérie	HERTZBERG		EIB	
Mr	Bernard	Hoekman	Senior trade economist	World Bank Washington	Bhoekman@worldbank.org
Ms	Patricia	Lerner	USAID representative	US mission to the EU	lernerp@state.gov
Ms	Jane	MacPherson	Head of Unit, Mashrek	EIB	MACPHERS@eib.org
Mr	Daniel	Mueller-Jentsch	Consultant	World Bank	dmjentsch@hotmail.com
Mr	Mustapha	Nabli	Chief Economist for the MENA Region	World Bank	Mnabli@worldbank.org
Mr	Saleh	NSOULI	Director , IMF Office in Europe	IMF	snsouli@imf.org
Ms	Miriam	PIGATO	sector manager social and economic Development Group/ manbrab	World Bank	Mpigato@worldbank.org
Mr	Mateo	Turro Calvet	Transport economist	EIB	TURRO@eib.org

Commission Staff

Ms	Anna	ABARIOTOU		DG AIDCO	
Mr	Hakan	ANDER		DG MARKT B	Hakan.Ander@cec.eu.int
Mr	Arno	BAECKER		DG ECFIN	
Ms	Laura	BAEZA		DG RELEX	
Mr	Andres	BASSOLS		DG RELEX	
Mr	Faouzi	BENSARSA		DG RELEX	
Mr.	Jean	BERGEVIN		DG MARKT UNIT E2	Jean.Bergevin@cec.eu.int
Mr	Bernard	BRUNET		DG RELEX UNIT D2	bernard.brunet@cec.eu.int
Ms	Marie	CORMAN		DG ENTR	marie.corman@ec.europa.eu
Mr	Enrico	GISOLO		DG ECFIN	Enrico.gisolo@cec.eu.int
Mr	Andreas	HERDINA		DG RELEX UNIT D2	Andreas.Herdina@cec.eu.int
Mr	Jeroen	HOOIJER		DG MARKT UNIT B4	Jeroen.Hooijer@cec.eu.int
Mr	Morten	JUNG-OLSEN		DG ELARG	
Mr	Christophe	KIENER		DG TRADE UNIT G1	Christophe.Kiener@cec.eu.int
Mr	Jose	LEANDRO		DG ECFIN	
Mr	Guy	LEDOUX		DG RELEX UNIT D01	guy.ledoux@cec.eu.int
Mr	Laurence	LENNAN		DG MARKT	
Ms	Anja	LUBENAU		DG RELEX	
Mr	Bertin	MARTENS		DG RELEX	
Ms	Tina	MEDE		DG ENTR	tina.mede@ec.europa.eu
Mr	Philippe	MEYER		DG TRADE UNIT D2	Philippe.Meyer@cec.eu.int
Mr	Amir	MIR MOTAHARI		DG RELEX F1	Amir.Motahari@cec.eu.int
Ms	Christelle	MIROUX		DG RELEX	
Ms	Carla	MONTESI		DG AIDCO	
Mr	Olivier	MOREAU		DG MARKT	
Mrs	Nadia	NAGTI		DG AIDCO E2	Nadia.Nagti@cec.eu.int
Mr	Alexander	NATANZON		DG COMP UNIT A5	
Ms	Anna	PANAGOPOULOU		DG TREN UNIT A3	Anna.Panagopoulou@cec.eu.int
Ms	Stephania	PASQUETTI		DG JLS	
Ms	Sarah	RINALDI		DG AIDCO EuropeAid A/5	Sarah.Rinaldi@cec.eu.int
Mr	Stephen	RYAN		DG COMP UNIT A5	Stephen.Ryan@cec.eu.int
Ms	Irmfried	SCHWIMANN		DG MARKT UNIT G1	Irmfried.Schwimann@cec.eu.int
Mr	Christian	SERVENAY		DG MARKT UNIT C1	Christian.Servenay@cec.eu.int
Ms	Agnieszka	SKURATOWICZ		DG ECFIN	
Ms	Maria	STAFILIDOU		DG TRADE UNIT G1	Maria.Stafilidou@cec.eu.int
Mr	Fabian	VERHOEVEN		DG AIDCO EuropeAid A/3	fabian.Verhoeven@cec.eu.int
Mr	Rutger	WISSELS		DG RELEX UNIT D2	Rutger.Wissels@cec.eu.int

EUROMED Economic Transition Conference

Services Liberalisation in the Euro-Mediterranean Region

Brussels, 6 June 2006

Christophe Kiener, European Commission, DG Trade

Plan of the presentation

- Case for services liberalisation
- Negotiations on services: methods and constraints
- Ongoing EUROMED talks
- Regulatory convergence and the 'stake in the internal market'

Overall state of play

- Weak and heterogeneous WTO commitments by Mediterranean partners (MPs)
- Little South-South integration
- External factor: extra-regional FTAs
- Association Agreements

EUROMED Association Agreements

- Very little substance on services liberalisation (exception: maritime transport)
- Evolutionary clause at the latest 5 years after entry into force of AA

Importance of services

- EU: more than 75% of both GDP and employment
- MPs: ~ 60% GDP
- EU is world's largest importer of services (accounts for 30% of total world trade in services)
- Dynamic sector (faster growth than rest of economy)
- Over 60% of world FDI goes into services (UNCTAD's WIR 2004)

Services liberalisation and development

- Services \neq Goods
 - Regulation vs tariffs \rightarrow cost-increasing vs rent-creating barriers
 - Services important inputs for production and exports (like capital-intensive goods)
 - Huge potential for liberalisation
 - Liberalisation \neq Deregulation
 - Liberalisation benefits both local & foreign suppliers

Competitive services are key

- Financial services: impact on savings and investment
- Telecom services: economy-wide intermediate input in production
- Transport services: key for trade-led growth
- Professional & business services: horizontal transaction costs
- Environmental services: link to sustainable development

The case for regional integration

- Intra-regional integration spurs growth
 - Size effect: Larger markets, economies of scale
 - Dynamic effects: competition increase, modernisation effect of FDI
- First step towards world economy
- The case for “deep integration”
 - Regulatory convergence
 - Link to ENP

Trade negotiation methods

- Different methods have different merits
 - Autonomous: quality and speed
 - Bilateral: regulatory convergence
 - Multilateral: first best solution, but slow and 'shallow' integration
 - Regional: best average
- Combination of methods is needed

GATS: the basics

- A legal framework for liberalisation
- Fundamental principles
 - Transparency
 - Non-discrimination
 - The “Most Favoured Nation” clause
 - National treatment

GATS coverage

- Business Services (e.g. marketing, legal, computer services)
- Communication
- Construction
- Distribution
- Education
- Environmental services
- Financial services
- Health-related services
- Tourism
- Recreation, Culture, Sports (e.g. theatre, news agencies)
- Transport services
- Other (e.g. laundry, hairdressing)

Governmental services are excluded (“services provided in the exercise of governmental authority” – i.e. supplied “*neither on a commercial basis, nor in competition* with one or more service suppliers”)

Modes of supply

- GATS recognises four ways of providing a service - the "Modes" of supply:
 - Mode 1: remote supply across borders
 - Mode 2: the consumer travels abroad to receive a service
 - Mode 3: through a commercial presence
 - Mode 4: the supplier travels abroad to provide the service

Modes of supply

- The share of supply modes in world trade:
 - ~ 25 per cent for Mode 1
 - ~ 15 per cent for Mode 2 (mainly tourism)
 - ~ 60 per cent for Mode 3
 - ~ 2 per cent for Mode 4
- Mode 3 has been the most dynamic component of services trade in recent years

GATS conditions

- Article II: MFN clause
- Exception of Article V on economic integration agreements:
 - Substantial sectoral coverage (of 164 sub-sectors)
 - All modes of supply
 - Eliminate substantially all discriminations
 - Flexibility for DCs

EU approach to services negotiations

- Fully respects GATS V
 - Sectoral coverage : everything but maritime cabotage and air transport
 - Asymmetry of commitments
 - Transition period
- Istanbul Framework Protocol as a basis
 - Adopted by Ministers in July 2004
 - South-South integration
 - Regulatory component

State of play of ongoing EUROMED negotiations

- Negotiations were launched on 24 March 2006 with 7 willing MPs
- First negotiating session on 5 July to discuss general provisions
- In parallel, bilateral negotiations on market access commitments to start soon

South-South dimension

- Standard feature of EU trade policy
 - Avoid intra-regional segmentation of markets
- Combination regional/bilateral negotiations
- The regional MFN clause
 - Only when MPs have concluded an agreement
 - MPs can go further among themselves than vis-à-vis the EU
 - Exceptions possible

A stake in the internal market ?

- Regulatory cooperation is key
- Art. XX of Istanbul Protocol
 - Progressive integration of services markets
 - Regulatory convergence towards EC
 - Sectoral approach
- Integration of trade & development policies
- ENP a tool to make it happen

Conclusion

- Specificity of EUROMED:
 - Partnership
 - Process
- Support for genuine regional integration
- Need for pre-identifying sectors for regulatory cooperation/convergence
- Usefulness of this Conference

Thank you for your
attention !

DRAFT

Benita Ferrero-Waldner

European Commissioner for External Relations and European Neighbourhood Policy

The European Neighbourhood Policy: bringing our neighbours closer

*Check Against Delivery
Seul le texte prononcé fait foi
Es gilt das gesprochene Wort*

“Giving the Neighbours a stake in the EU internal market”, 10th Euro-Mediterranean Economic Transition Conference

Brussels, 6 June 2006

Ladies and Gentlemen,

Let me add my own welcome to you. Thank you all for coming here today.

As Rutger explained, although this conference is within the framework of the Euro-Mediterranean partnership, we wanted to include **all** our neighbours in the discussion about the benefits of closer association with the EU's internal market. So let me say how glad I am that all our neighbours, from both south and east, are here.

The core principle of the European Neighbourhood Policy is very simple – we want to extend the prosperity, stability, and security enjoyed by the EU's members to our neighbours. Why? Because our neighbours are important to us. You are our closest partners and friends. We share practical interests, ideals, and aspirations, and we face common challenges like security, the environment, jobs and migration. We want a relationship which better reflects that.

The difference to the Barcelona Process is the help that's on offer: we go much further than the Association Agreements in the kind of relationship we propose. Barcelona is an important multilateral forum for the Euro-mediterranean area, and will continue to be so. ENP complements this by strengthening our **bilateral** relations. It offers individual countries the opportunity to build a qualitatively better relationship with the EU.

ENP takes a pragmatic approach: we jointly identify specific areas for increased cooperation. These are included in jointly agreed Action Plans signed with each country. These Action Plans cover a wide range of elements, from judicial and administrative capacity building to cooperation on energy issues; from discussions on human rights to transfer of know-how on regulatory issues; and from involvement in EU internal programmes to detailed information about our standards and norms.

But the distinguishing feature of ENP is that each Action Plan is different. Each one is drawn up through detailed discussions with the country concerned and reflects the specificity of the relationship between that country and the EU. The areas listed in the Action Plan

are of mutual interest to both sides. So Action Plans are usually based on a country's national development strategy and reflect the specific areas where countries see an advantage in closer cooperation with the EU.

It's true that there's an element of conditionality involved. But it is positive conditionality, meaning that we will offer more (financial assistance, technical dialogue, or transfer of best practice) as progress is made.

The Action Plans cover areas where the country wants to make progress, and where the EU will offer help to achieve that progress. But our role is to support changes, not impose them. Moldovans know best what needs to be done in Moldova, just as Moroccans know best what needs to be done in Morocco. ENP is a signal that we view those who participate in it differently. We view our neighbours as our closest partners. And it is designed to help those partners who want an even closer relationship with the EU to achieve it.

In a nutshell, it is a true partnership for reform and modernisation.

But of course the hard work of reform is done at home. No matter how much the EU may want to help, or to soften the sometimes painful consequences of reform, there is a limit to what we can do. The really courageous decisions and the detailed steps towards reform must be home-grown.

So what kind of enhanced relationship are we offering? The Action Plans spell out the details for each country. But broadly speaking we are offering deeper political and economic integration into the EU.

On the political side, that means more frequent and higher level political dialogue - better reflecting the importance of our relations - and assisting our partners to further strengthen the institutions protecting democracy and the rule of law. We also want to cooperate more closely in promoting our common foreign policy priorities, like making multilateral institutions more effective, and in addressing our common security threats, like the fight against terrorism and the proliferation of weapons of mass destruction.

On the economic side we offer enhanced trade and investment relations, increased financial and technical assistance, gradual participation in a number of EU policies and programmes and, the most novel and far-reaching feature of ENP, a “stake” in the EU’s internal market.

That brings me to the focus of this conference and your discussions over the next two days. The next speaker, Anne Houtman, will discuss in more detail the nature of the EU’s internal market, and what a “stake” in it may mean. The internal market is the foundation of the EU, and we guard its integrity fiercely. So offering closer integration is not done lightly, not least because it is work in progress. The internal market is a moving target and every year we add to the body of law governing it.

What we are offering is a move from ‘shallow’ integration to deeper economic and regulatory integration. We can take our relationship beyond trade, beyond mere cross-border exchanges, to include common technical norms and standards, intellectual propriety rights, competition rules, consumer protection and so on. Tackling these non-tariff barriers puts us en route to a truly unique relationship.

And it will increase trade for our partners: I understand Ukraine is adopting EU standards for its petroleum products so as to be able to export to EU markets; and Tunisia has adopted EU food and hygiene standards so as to export shell fish and oysters to the EU. Both hard-headed economic decisions based on an objective assessment of the opportunities on offer.

Not only will the opportunities for economic exchange with us and other markets increase, there will be other benefits, like more investment, and greater administrative capacity. That in turn will have positive economic consequences, like stimulating the growth of small and medium sized enterprises, the bedrock of any economy.

That doesn’t make it easier for our neighbours of course. But the beauty of ENP is that our partners can choose the areas of the internal market in which they would like to participate. And we can help them reach that goal.

We must be clear that we're talking about a long process. Deeper integration means approximating legislation, building regulatory frameworks, and strengthening administrative capacities. To take full advantage of integration in the Single Market partners will need to link up to EU transport, energy and telecommunication networks. And that takes significant time and effort.

Indeed, there's no guarantee the goal will ever be reached. But every step along the way to closer integration in the internal market will bring medium and long term advantages.

The necessary legislative and institutional changes bring their own benefits by facilitating greater economic development. ENP is an anchor for reforms by providing a ready-made set of standards in virtually any field. And since we set the global standards in many areas, they bring access not only to the EU's market but to markets around the globe.

Though there may be high political costs to pay in the short term for these reforms, the long term opportunity costs of not doing it will be greater. The world is moving fast and both the EU and our neighbours must work hard to ensure we're not left behind.

That said, it is not our business to tell our neighbours what to achieve or how to achieve it. You must set the pace of reform and decide how far you want to go.

There's no denying we want you to go as far as possible. The closer relations we have with you, the better. And that is why we have put in place incentives to make reform more palatable and are providing assistance like our TAIEX and twinning programmes.

That's also why we say the more you do, the more we will offer. But the decision is entirely yours.

Ladies and Gentlemen,

In the coming two days you will discuss in great detail the nuts and bolts of the EU's internal market, and how we can use the ENP Action Plans to help you come closer to us.

I encourage you to use this opportunity to ask as many questions as you want and challenge us to help you as much as we can. And I ask you to spread the word back home about what is on offer and how the EU is willing and able to support you.

After all, this is about mutual benefit, about using this policy to achieve greater economic prosperity and so stability and security for all our citizens. And while the bulk of the hard work is waiting for you at home, the EU as a whole and the European Commission in particular will do all it can to help you achieve the results you want.

I wish you productive discussions and good luck in your reform endeavours!

Thank you.